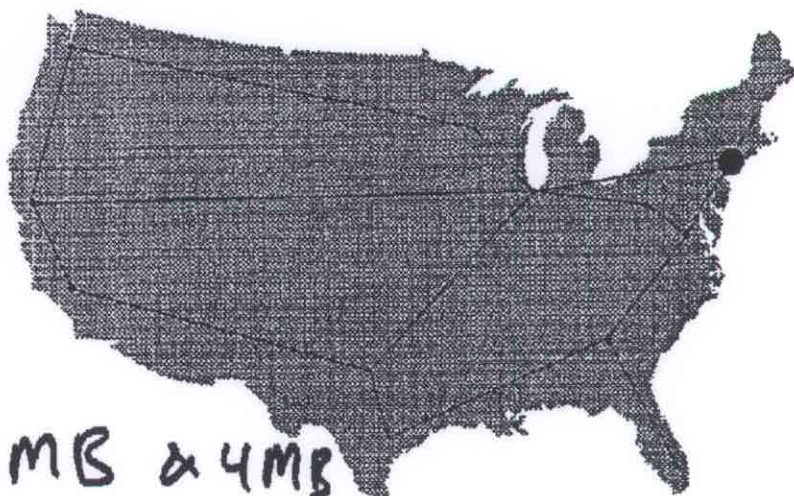


# MFS DATANET

John L. Griebling  
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20th Floor  
New York, New York 10004  
USA



NATIONAL 16MB & 4MB  
TOKEN RING

To: KEN HOLCOMB	Fax Number :
From : John L. Griebling	For Information Call: John L. Griebling
Pages (Including Cover): 2	At: (212) 425-2424

WHILE YOU ARE THINKING ABOUT  
BACKBONE UTILIZATION PRICING FOR  
NATIONAL 16MB TOKEN RING,  
PLEASE ALSO SPECIFY NUMBERS  
FOR 4MB TOKEN RING.

NOTE THE NUMBERS I NEED WILL  
BE USED TO WORK UP SEVERAL  
BALLPARK PRICING SCENARIOS  
FOR "NBC DESKTOP TV" AND ONLY NEED  
APPLY TO THIS ONE DEAL

Tel (212) 425-2424  
Fax (212) 425-4347  
Car (202) 812-2805  
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cc: SCOTT YEAGER

5/11/93

Backbone Utilization Pricing  
 512 Kbps Ethernet  
 \$\$\$XLS  
 0.375 X 10 Mbps PRICING

0.375x10M Pricing

	Atlanta	Baltimore	Boston	Chicago	Dallas	Houston	Los Angeles	Minneapolis	New York	Philadelphia	Pittsburgh	San Francisco	Washington, D.C.
Atlanta	4,078	4,078	5,259	4,078	4,669	4,388	8,747	5,259	4,669	4,388	3,797	9,338	4,078
Baltimore	3,488	3,488	3,488	4,078	6,131	6,413	10,209	5,259	3,488	3,488	3,488	10,491	3,488
Boston	3,488	3,488	3,488	4,950	7,284	7,594	11,081	5,822	3,488	3,488	3,797	11,363	3,488
Chicago	4,078	4,078	4,950	4,950	4,950	5,259	8,156	3,488	4,669	4,388	3,488	8,466	4,078
Dallas	4,669	6,131	7,284	4,950	3,488	3,488	6,413	4,950	6,694	6,413	5,822	7,003	6,131
Houston	4,388	6,413	7,594	5,259	3,488	6,694	7,284	5,541	7,003	6,694	5,822	7,594	6,131
Los Angeles	8,747	10,209	11,081	8,156	6,413	6,694	7,284	7,284	10,491	10,491	9,338	3,488	9,900
Minneapolis	5,259	5,259	5,822	3,488	4,950	5,541	7,284	5,541	5,541	5,541	4,669	7,594	5,259
New York	4,669	3,488	3,488	4,669	6,694	7,003	10,491	5,541	5,541	3,488	3,488	11,081	3,488
Philadelphia	4,388	3,488	3,488	4,388	6,413	6,694	10,491	5,541	3,488	3,488	3,488	10,800	3,488
Pittsburgh	3,797	3,488	3,797	3,488	5,822	5,822	9,338	4,669	3,488	3,488	9,900	9,900	3,488
San Francisco	9,338	10,491	11,363	8,466	7,003	7,594	3,488	7,594	11,081	10,800	9,900	10,491	10,491
Washington D. C.	4,078	3,488	3,488	4,078	6,131	6,131	9,900	5,259	3,488	3,488	3,488	10,491	