

to mvl
2011

38 million now

7% should be
5%

Rev for Bld

7% of Rev = Infrastructure
Cost

Ind. Ave = 5% - 7%

70% Problems Solved
by Cable Cost.

6 Bld's \$ 33,272,727/mo
X 12

Inf. \$ 276,705 =
Cable

DPI #'s

PC \$ XX,XXX PER MONTH

- milb schmitt

— Range Bld - installed Fiber

Box's Patch Panels Terminate

2400 to 4800/floor

How N.Y.

— Horizontal Cat 5 - 178 to 200/Drop

200ft / Pull

— Fiber to wall \$360/wall Plate

— Conduit - 350/ft meet + 10-12 labor

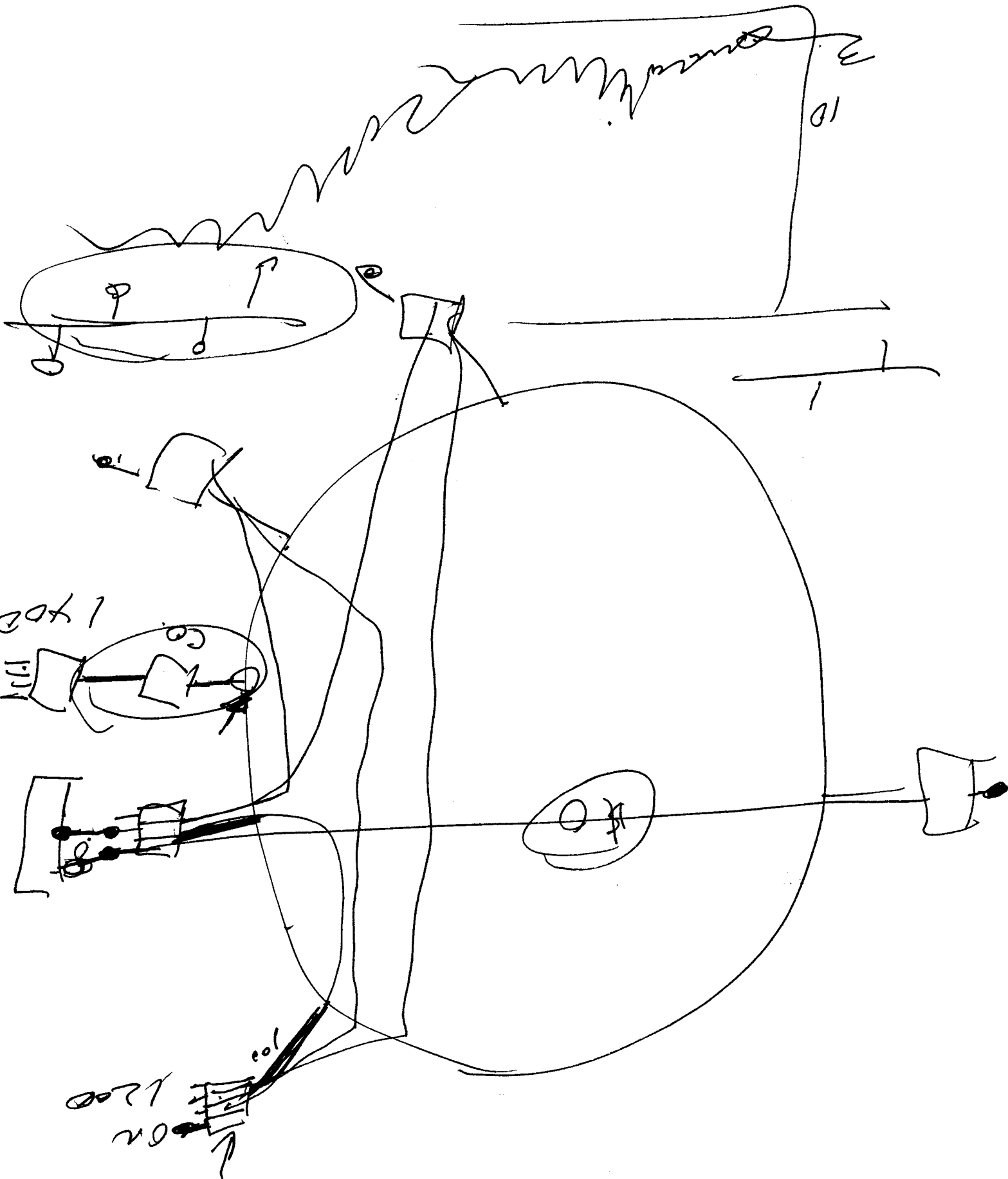
- N.Y. 20/ft

4hr min trip

— COAX DS3 - 4-5/ft labor meet

Now Apply Perft Price to How we
do it Now.

1931 "On net" 645 million On net
2465 "Interconnect"
1615 LEC Tail Circuits
Are smaller - 25% of on net



690 m a net
sqft

1614 mm off net no NY.

DPI

WMP - chic

OLW - Dell

5/D - Den

TAT - Hon

PNP - Hon

RBC - Hon

MI3 - ma

JAYmart - ny

Wright instead - Seattle

20B - S.F.

MIL - S.F.

Showcase Plaza - SF

Galleria Design/Chk - SF

T&T

3263 people 1,068 - 23k/floor → 516/person
28 tenants 498/PC 330/phone