
From : "Wm Collins" <bill@wmcollins.com>
Reply-To : <bill@wmcollins.com>
To : <GREGRUPPERT@hotmail.com>
Subject : FW: Confining Discussion
Date : Fri, 19 Jul 2002 23:13:18 -0700
Attachments: bill ollinsmemo.doc(30k)

-----Original Message-----

From: Bill_Collins@enron.net [mailto:Bill_Collins@enron.net]
Sent: Sunday, March 21, 1999 2:47 PM
To: wcollinsl@uswest.net
Subject: Confirming Discussion

Forwarded by Bill Collins/Enron Communications on
03/21/99 02:49 PM

Scott Yeager
03/17/99 11:08 PM

To: iBill Collins/Enron Communications
cc: Unda Strahm/Enron Communications@Enron Communications, Joe
Hirko/Enron Communications@Enron Communications
Subject: Confirming Discussion

Bill this is to confirm the meeting we had concerning your behavior.
Documentation is appropriate.
(See attached file: billcollinsmemo.doc)

1A-288

Universal Case File Number 1A-288 U.D.S. 914-1 19

Field Office Acquiring Evidence

Serial # of Origin atin Document

Date Received polo v

From _____
(Name of Contributor)

(Address of Contributor)

(City and State)

By Mr C. Z
(Name of special Agent)

To Be Returned Yes No

Receipt Given Yes No

Grand Jury Material - Disseminate Only Pursuant
to Rule 6 (e), Federal Rules of Criminal Procedure
 Yes No

Title: r-AgimJ & AS

Reference: _____
(Communication Enclosing Material)

Description: Original notes re interview of

! Jiu t D t (e-, 15 -

From : "Win Collins" <bill@wmcollins.com>

Reply-To: <bill@wmcollins.com>

To: <kroger@klark.edu>

CC: <gregruppert@hotmail.com>

Subject : e-mail 2 of 2 7.13.02

Date : Sat, 13 Jul 2002 20:57:17 -0700

Attachments : enron61702insiderpay.pdf (719k)

I have put together the following list of individuals and contact information as you requested. I am also enclosed a document from FindLaw that shows Insider Payments, including stock proceeds that I would like to cross reference next week as we discuss personnel and organization issues along with, as you said, "who may have known what when." (The document has some curious omissions as well as some illuminating detail.)

Scott Smith, at one time director in charge of all product development reporting to Dave Berberian and Rex Shelby, later moved to Ted Seitz's organization. His cell phone is 503 789-1039.

John Bloomer, EBS Vice President of Product Engineering
Last I knew John lives near Philly In PA. I no longer have his phone number (it should be in a PA phone book) but I recall his e-mail address is john@bloomer.com. John ran the SWAT team in late 1999 and early 2000 and was responsible for briefing Hirko and Rice and then Hannon and other exec within the company on technical status issues. He spent significant time in Houston before resigning in 2000.

John Griebing, EBS Network Engineering VP (most senior technical position in the company)
John lives near Denver these days. His phone number is 888-518-4422. John once told me that he was talking directly to Skilling about issues and was spending significant time in Houston at headquarters.

Jim Irvine, former "hands on engineer" working on EIN development.
Works at AVICI in Washington DC although may still also have a house in Portland.
703-989-0847 cell phone
Jim spent most of his career in the Army working on military networks and is very 'down to earth.' Jim met with Ken Rice face to face to discuss the state of affairs of the Blockbuster project in 2000. I can talk more about these circumstances (they are when Jim worked with me after leaving Enron in 2000 that this occurred).

None of these individuals were involved in gaining large proceeds from selling options (to my knowledge) mainly because they didn't have many for reasons I can discuss in more detail next week. Neither Scott nor Jim were officers of the corporation and the two Johns, though officers, were not with the company when the "buyout" occurred in 1999 and were therefore given options at a much later date on a different, smaller scale, at a higher strike price.

I can provide you with additional contacts as we proceed.

-Bill Collins

Hotmail[®] gregruppert@hotmail.comInbox | [Previous Page](#)

From : "Win Collins" <bill@wmcollins.com>**Reply-To:** <bill@wmcollins.com>**To :** <gregruppert@hotmail.com>**Subject :** RE: e-mail 1 of 2 7/13/02**Date :** Sun, 14 Jul 2002 15:17:27 -0700**Attachments :** 991109MediaCast.xls (32k)

last night this email got bounced from your account because my previous e-mail filled up your mailbox (sorry about that). I'm not going to e-mail anything else to you as the process of sharing documents I think will better be accomplished next week in person. regards, BC

-----Original Message

From: Win Collins [<mailto:bill@wmcollins.com>]

Sent: Saturday, July 13, 2002 9:31 PM

To: kroger@ldark.edu

Cc: gregruppert@hotmail.com

Subject: RE: e-mail 1 of 2 7/13/02

This is the expanded thematic file (which is the one I'd meant to send).

I'm noticing that on some of the files the dates of the documents are changing to today as I move and rename them. I have versions as originally saved by the authors that will not have this problem if we move them to CD ROM for you to print directly from.

For now I'll not e-mail any more documents and will assume we'll resume this in person next week where we can control the process better.

From : "Wm Collim" <bill@wmcclins.com>
Reply-To: <bill@wmcollins.com>
To : "greg ruppert" <GREGRUPPERT@hobnall.com>
CC: <kroger@ldark.edu>
Subject: bloomer's number
Date : Sun, 14 Jul 2002 15:15:05 -0700
Attachments : AerieNehvorks.url (168b)

I found a number for John Bloomer; 610-574-3945. I have no idea if it is still accurate but I believe it was his home number as recently as last year.

If you look at the Aerie Networks web site you will see John Griebing described as:

John Griebing, VP, Chief Technology Officer, had global responsibility for all aspects of systems and network architecture and design, product and infrastructure development, engineering, and operational support at Enron Broadband Services, was Vice President, Technical Services at Level 3 Communications and has held executive and engineering positions with MFS, WorldCom, and GridNet International. Griebing holds a B.S. in computer science from The Pennsylvania State University, where he also did his graduate work in electrical engineering.

In other words, between Bloomer and Griebing you have the two most senior technical talent that ever worked on the Baron Intelligent Network -- and both individuals, to my knowledge, resigned in 2000 when the process of making the network live up to its hype became, essentially, impossible. Both individuals reported to Hirko and Rice and worked closely with Yeager.

-Bill Collins

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FD-340 (Rev. 3-8-01)

Universal Case File Number 196c-1qb-0r47-13

Field Office Acquiring Evidence HO

Serial # of Originating Document _____

Date Received 7/15/11 1D7

From _____
(Name of Contributor)

(Address of Contributor)

(City and State)

By RJPPf-T

To Be Returned Yes No

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Yes No

Federal Taxpayer Information (FTI)

Yes No

Title: & PUYO
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Reference _____
(Communication Enclosing Material)

Description, Original notes re interview of

1J7C1 WC6TAI = "AIC-it 62"

Universal Case File Number

Field Office Acquiring Evidence _____

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Date Received 7111 101

From _____
(Name of Contributor)

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(City and State)

13y 5 100 Y _____
(Name of Special Agent)

To Be Returned Yes No

Receipt Given Yes No

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to Rule 6 (e), Federal Rules of Criminal Procedure

Yes

Title: ENRON
MC # 107

Reference: _____
(Communication Enclosing Material)

Description: Original notes re interview of

Hotmail® gregruppert@hotmail.comInbox | [Previous Page](#)

From : "Wm Collins" <bill@wmcollins.com>
Reply-To: <bill@wmcollins.com>
To : <GREGRUPPERT@hotmail.com>
Subject: FW: enron wreckage
Date : Fri, 19 Jul 2002 23:12:22 -0700

-----Original Message

From: brett watson [mailto:bwatson@mibh.net]
Sent: Sunday, January 30, 2000 10:07 PM
To: William Collins
Subject: Re: enron wreckage

> I found the total incompetence of the management to be intolerable. Joe
> was the worst imaginable and I found Steve Elliot and the whole lot of
> Houstonites to be worthless. It became a total farce. David Cox, Ken
> Rice, Kevin Garland, Jim Crowder, Rex, etc. - as unqualified a team as
> ever assembled in the history of the communications industry. They are
> delusional and the fact that the stock went up recently was a fluke --
> its not based on probability of success. So I bailed to jump into
> Vectrix.com -- am going to set up a multimedia service bureau and hosting
> business here in Portland and get something going before they go public
> in April. So I'm trying to leave behind the Enron experience -- which
> was a travesty -- and get at least into working with people who are
> running a company for success. A shame that so little good was
> accomplished and so much opportunity squandered.

you're the first person I've talked to that isn't (and hasn't been)
fooling yourself. I'm particularly disappointed in shawna and jim as
they seem to have been sucked into the "griabling effect". they truly
believe he's an upstanding guy and doing what's right for the company.

i can't say much else, i agree with you 100%. it is a shame, i was
committed to making enron successful. i certainly made my share of
mistakes like everyone else but I have to say enron is probably the
most unethical company I've run across. I thought bechtel was but
looking back and comparing, enron leads them in incompetence and poor
ethics.

sigh.

> Glad to hear your new gig has panned out. Hope it continues to work out
> well. Stay in touch.

and I'm glad you found something good to move on with. with mfn, we
have a dark fiber side of the house, and hosting with abovenet, and
peering with palo alto internet exchange. its "the old internet"
thing again but i'm actually really glad to be back in this
community. i completely cut myself off from the big-internet community
at enron, believing we were really doing something revolutionary.

if you folks have need of hosting, data centers, dark fiber, etc.
please let me know. I dont know who the right folks are to talk to
yet but i can certainly get you to the right people.

good luck to you as well! :)

-brett

Hotmail@ gregruppert@hotmail.com

Inbox | Previous Page

From : "Wm Collins" <bill@wmcollins.com>
Reply-To : <bill@wmcollins.com>
To : <GREGRUPPERT@hotmail.COM>
Subject : FW: enron wreckage
Date : Fri, 19 Jul 2002 23:12:17 -0700

Original Message
From: brett watson [<mailto:bwatson@mibh.net>]
Sent: Tuesday, February 08, 2000 9:00 AM
To: William Collins
Subject: Re: enron wreckage

hey bill,

jj m irvine had told me that they were fighting to get me back in, in fact they said you were doing what you could to support me, and i greatly appreciate that support from everyone especially after i left.

and i was probably too harsh on them in my comments. i care about all those folks, and i *know* the gun is goign to swing around towards their heads if they continue to follow. I don't want to see that happen.

but you're right and i can understand why they are following him. i just don't want to see good people bum.

i'll ping you periodically to see how things are going and see what you know about your knew company. with our merger with mfn, it's going to take a month or two to figure out who we are, what we do, etc.

-brett

From : "Wm Collins" <bill@wmeollins.com>
Reply-To: <bill@wmcollins.com>
To: <GREGRUPPERT@hotmail.com>
Subject : FW: enron wreckage
Date : Fri, 19 Jul 2002 23:12:31 -0700

Original Message---
From: brett watson [<mailto:bwatson@mibh.net>]
Sent: Wednesday, January 26, 2000 3:41 PM
To: wcollinsl@uswest.net
Subject: enron wreckage

it's getting really bad over there. scan walked out yesterday, just like that. lorraine is having big problems, joe and ken seem to be fucking everyone, or allowing greibling to fuck everyone.

dan porter was demoted just like i was but he seems to have been offered money to leave. its just a shame how they've destroyed that company.

so what prompted your departure? and hopefully (I'm sure) you've landed on your feet.

you may have seen the press release but mibh (my company) just merged with metromedia fiber networks :) that compensated me more than enough for my pain at enron.

-brett

From : 'Wm Collins' <bill@wmcollins.com>
Reply-To: <bill@wmcollins.com>
To: <GREGRUPPERT@hotmail.com>
Subject: FW: microsoft roadmap
Date : Fri, 19 Jul 2002 23:13:37 -0700

Original Message

From: Bill Collins@enron.net [mailto:Bill_Collins@enron.net]
Sent: Wednesday, November 24, 1999 6:41 AM
To: wcollnsl@uswest.net
Subject: microsoft roadmap

Forwarded by Bill Collins/Enron Communications on
11/24/99 06:40 AM

Bill Collins
11/24/99 06:40 AM

To: David Cox/Enron Communications@Enron Communications, Scott
Yeager/Enron
Communications@Enron Communications

cc:

Subject: mlcrosoft roadmap

Next week CII have a draft contract from Microsoft with terms and conditions for our deal. But I wanted to give you this roadmap so you have the proper expectations and understand the larger upside opportunity in which we could get free NT and free computers from Compaq.

1) To be announced at Streaming Media West
Enron becomes an infrastructure partner for the Broadband Jumpstart program.
This will include a PO from Microsoft to Enron for simulcasting from media transport to encoding.com and in real time into media cast one prime time show every night of the week from a major TV or cable show.
This is the smallest of the orders from them and will be worth about \$5k/wk. (Its only for S hours/wk. network use and in the evening) for 6 Mos.

We will make some new credit cards and hand them out at the Western Cable Show saying that if you are a broadcaster you can go to a Microsoft web site to access a schedule and order the distribution of *your* prime time show. They will then get an e-mail saying how to access the transport web site and detailing their technical contact for cast, for encoding.com, etc.
It'll be an electronic program largely with Microsoft paying us to carry broadcaster simulcast for big players (something our team is not selling

so they can't cry sour grapes.)

2) To be announced mid December as a stand alone deal designed to highlight a bigger commitment between our companies.

Enron and Microsoft team up to change the industry dynamics of streaming multimedia by beginning a process that will eventually enable every Internet attached user to get a WMP stream from the Enron network.

This deal is actually a NARROWBAND deal that says any 1CP, service bureau, AP, or other CHANNEL PARTNER (someone who serves others)

can go to a Microsoft operated web site and can sign up to become a reseller of WMP hosting w/in Enron. When they sign up they get access to the

Microsoft bought and paid for streams pool from Enron which will be the bandwidth equivalent of 100,000 streams at 100k/stream. BUT -- we are not going to eat our young so all streams in this program will be capped at 30kbs (so it's actually for almost 300,000 streams max).

Microsoft will pay us \$25/Mb/sec. for this bandwidth, or \$250k/mo. for 6 mos.

We will agree to "upsell" during the 6 mos. they are jumpstarting the market w/ a program that says the CHANNEL PARTNERS can buy wholesale capacity from us for resale at \$83.33/Mb/segmo. for 18 month terms. This prevents the channel from polluting our other pricing model since its apples

now compared to oranges (they end up netting us similar amounts over time) and its for narrowband with broadband still according to our existing pricing.

I would manage a team that services these channel partners that have essentially become partners by grabbing the MSFT prom program to get n/c WMP minutes of usage. We'd have a true channel program at this time.

3) There is a variation on the above deal that we can do IF WE WANT to that

says: Microsoft will ante in all the NT server software for free and help us go

Compaq and tell them to ante in the servers for free and then we could say that

we are doing the deal so that In Y2000 we are creating, say, 5 Million simultaneous streams for WMP as a team -- w/in the Enron network. Microsoft would agree to do this for revenue share from the 18 mos. after the program ended (Teyd no longer give us the PO for 2 above though) assuming Compaq would also.

We'd give Microsoft and Compaq a warrant to buy ENE shares based on certain tactical milestones.

The reason we'd do this is that Microsoft and Compaq would get their

8### over time but this would CHANGE THE ECONOMICS of streaming media in the Internet today (while tipping the whole shebang in Microsoft's and Enron's

favor). We could then price media streams hosting so damn cheap that we'd

blow the market away by grabbing share as fast as we can deploy servers to

L3 and our e-Powered ISPs (that wed also use for low bitrate) and as fast

as we can do "bronze ISP" program, etc.

Microsoft would also -- if we can get it done -- be willing to send an executive to our analyst event to announce this deal and tell Wall Street that this all

makes sense. They'd help us great press coverage in say the Wall

Street
Journal when this was announced in Mid December when they have
no other major announcements.

My only concern on this last deal is that it is COMPLICATED and would
involve a lot of our executives and we are still the gang that can't
shoot
straight. So if Joe and Crowder and Rex and others get involved they
could
screw up the whole relationship and sour it forever. I've had to fight
back that ding Bong squad's previous efforts every step of the way.
Arid at
the end of the day - aren't we in the business of buying computers and
software since we want the profits so do we really need to have them
donated? It changes our posture - maybe we could do a mix of the
approaches but it makes me nervous. The last thing we need is
another
botched deal and I can guarantee I can get the first two done. So what
I'd
like to do is get those done and THEN go to Compaq and see what we can
make
happen for possible January announcement since anything else represents
a
risk that the first two (above) get scotched.

What will happen next: I'll have a draft contract next week You'll see a
bunch of stuff we have to commit to as a "partner" of Microsoft that we'll
need
to come to terms with. I'll negotiate the terms with Input from you guys
and
we'll get legal involved. We then have our deal done. We then have to get
marketing engaged and put a small team together. Right now Julie Weber and
Amy
Coliville and Linda Dahan want to work for me to see this opportunity
through.
They are the only ones I've talked to about this since I needed to line up a
team since Microsoft expects me to largely dedicate myself to this project
Unda could be the liason to Claudia and Julie and Amy could help me recruit
and
coordinate since they are good at that sort of thing. They can all be
project
managers and they are all "people people" that can help me juggle the
relationships involved since there will be many and much follow up. (For
example, before we announce this deal I've got to get another Real deal done
so
we get both jumpstart deals announced at the same time and competing for
content. I'd then manage both relationships going forward.)

I'm assuming if I close this deal I get promoted to vice president.

Any questions?

-Bill

P.S. I will also get us a similar deal from Microsoft for International
Jumpstart W MP (a custom Enron/MSFT deal) that should make Tracy and Foster
salivate like pregnant poodles. Already have a commitment from BBC to use
us
globally to prove out the model (at MSFT expense).

From : "Wm Collins" <bill@wmcollins.com>
Reply-To : <b ill@wmcollins.com>
To: <GREGRUPPERT@hobnail.com>
Subject : FW: Enron Intelligent Network "at a glance" diagram
Date : Fri, 19 Jul 2002 23:12:38 -0700
Attachments: daveyete_EIN_1.5.ppt(135k)

-----Original Message
 From: Bill_Collins@enron.net [mailto:Bill_Collins@enron.net]
 Sent: Monday, January 25, 1999 8:19 AM
 To: wcollins@uswest.net
 Subject: Enron Intelligent Network "at a glance" diagram

Forwarded by Bill Collins/Enron Communications on
 01/25/99 08:18 AM

Peter Ghavami
 01/18/99 06:12 PM

To: David Berbeian/Enron Communications@Enron Communications
 cc: Scott SmittiEnron Communications@Enron Communications, Jim
 Crowder/Enron Communications@Enron Communications, Scott Yeager/Enron
 Communications@Enron Communications, Rex Shelby/Enron
 Communications@Enron Communications, Tracy Smith/Enron
 Communications@Enron Communications, Jeff Foster/Enron
 Communications@Enron Communications, Bill Collins/Enron
 Communications@Enron Communications, Matt Harris/Enron
 Communications@Enron Communications, Merat Bagha/Enron
 Communications@Enron Communications, Steve Elllott/Enron
 Communications@Enron Communications, Dan Porter/Enron
 Communications@Enron Communications, Unda Dahan/Enron
 Communications@Enron Communications, Andy Maus/Enron
 Communications@Enron Communications, John Cvetko/Enron
 Communications@Enron Communications
 Subject: Enron Intelligent Network "at a glance" diagram

Dave,

Here Is the EIN "at a glance" architecture that we talked about a few weeks ago. This is revision 1.5. It is finally in power point format (thanks to Debbi Horvath). We still need to add a few finishing touches, but I think it collectively represents our architectural vision.

Any comments? Let's make modifications and revise this week.

Pete

(See attached file: daveyete_EIN_1.5.ppt)

From : "Win Collins" <bill@wmcollins.mm>
Reply-To: <bill@wmcollins.com>
To: <GREGRUPPERT@hotmail.com>
Subject : FW: note to rich di.
Date : Fn, 19 Jul 2002 23:13:50 -0700

"rich di" is Richard DiMidielle

-----Original Message-----

From: TeleVec128@aol.com [mailto:TeleVec128@aol.com]

Sent: Sunday, January 02, 2000 8:51 AM

To: wcollinsl@uswest.net

Subject: note to rich di.

Ride --

Right after we were last in Seattle I got a tremendous offer that was too good for me to refuse - the chance to be a senior exec in an e-commerce company going public in 3 mos. working with old friends. It's the quintessential opportunity in this day and age.

I'm disappointed in one way in that I felt you and I had a great chance to do some fantastic projects together. You're one of the few people I met at Enron that I thought I could team up with and learn a lot from in the process and I'd contemplated asking you if I could transfer into corporate development. At the 11th hour, however, I realized I needed to move on, hopefully to find an environment that I can be happier in.

Whether or not the Microsoft deal can or should happen -- let me just say that the first week I was at EQ I printed out a flow chart (its still in Stan Hank's office) on the common approach to directory enabled networks as adopted by Cisco and Microsoft (and to a lesser degree Sun). It was part of the EIN vision at the beginning. But here 14 months later and to my knowledge nobody has ever done anything to articulate our directory enabled strategy -- nada. So despite all the smart well paid people we have running around, we seem to have lost that part of the EN vision. Fm pretty sure at this late stage whatever we come up with will be too little too late in terms of a potential directory play -- there are too many other forces at work and I simply don't have the expertise to go it alone.

One of those forces was at work the same day we were meeting at Microsoft: David Berberian was up with Jeff Skilling in Steve Balmer's office pitching a different view of the world -- one that was entirely different than my pitch. Meanwhile we don't have any senior management that can even talk about what a directory enabled network is much less how to construct or evaluate a deal that would get us into that space with Microsoft. Bloomer and Griebing notwithstanding, there is just not enough talent in this company or enough leadership to make such potentialities come about in such tight circumstances -- or maybe at all. Ask any of the approximately 15 or 20 VPs and sundry other senior execs at Enron Communications what a directory enabled network is and I bet you get 3 accurate answers and over 10 "I have no idea" answers. That's problematic since how can the company, even if it got the deal to become a reference network for such standards, rally around implementing and supporting such an approach when the knowledge base is so thin? What role would these erstwhile executives play should we land the Microsoft deal? Its too far a stretch in my mind that we could take where we're at and get where Microsoft would like us to be without wholesale change, change that there seems to be little political will to make happen. Furthermore, there is an awful lot of anti-Microsoft sentiment within the company for reasons that I don't really appreciate except that our

relationship to Sun probably colors a lot of people's thinking. Hopefully those folks, since they are largely in charge, can make what needs to happen happen. I hope so.

I am eager to help make the most of whatever opportunity there is at Microsoft before moving on and I sincerely regret not being able to work together for longer at Enron. I wish you all the best.

-Bill Collins

FEDERAL BUREAU OF INVESTIGATION

Date of transcription 08/05/2002

On Tuesday, July 30, 2002, Special Agents Charles Margiotta and Greg A. Ruppert met with JOSEPH M. HIRKO at his residence, 16915 NW Brugger Road, Portland, Oregon. HIRKO, former CEO, Enron Broadband Services (EBS), advised that he would not make any statement to the SAs without his attorney present. HIRKO said he was expecting the agents and advised he was represented by Stoel Rives, 900 S.W. Fifth Avenue, Suite 2600, Portland, Oregon.

When the SAs advised HIRKO that a statement was not being requested, but only that he listen to what the Agents had to say, HIRKO invited the Agents into his study, inside his house. HIRKO was informed by SA Ruppert that the Agents were members of the Enron Task Force and that their current investigation focused on EBS. HIRKO was told that the investigation was shaping up to be Enron Houston employees verses Enron Portland employees and that some of these former employees had already met with Agents from the FBI.

HIRKO was told he should consider cooperating with the investigation, but that the window of opportunity would not be open for long. When leaving, Agents informed HIRKO it would be in his best interest to have an attorney with federal criminal experience.

Prior to entering the residence, Agents took digital photographs of the house and surrounding property. Copies of these photographs have been stored in a 1A folder attached to the file.

ETF-EBS-001964

Investigation on 07/30/2002 at Portland, Oregon

File u 196C-HO-59197Date dictated 07/30/2002

by SA Charles Margiotta:cm
SA Greg A. Ruppert
